

BILLING SURVEY

A nationwide sampling of law firm billing rates

The National Law Journal asked the respondents to its 2010 survey of the nation's 250 largest law firms to provide a range of hourly billing rates. Firms that supplied the information are listed in alphabetical order. Non-NLJ 250 firms appear separately.

| FIRM NAME | PRINCIPAL OR LARGEST OFFICE | NUMBER OF ATTORNEYS | FIRMWIDE | | PARTNER | | | ASSOCIATE | | | | |
|---|-----------------------------|---------------------|----------|-------|---------|-------|-------|-----------|-------|-------|-------|-------|
| | | | MIN. | MAX. | MIN. | MAX. | MIN. | MAX. | MIN. | MAX. | | |
| Adams and Reese | New Orleans | 265 | \$250 | \$770 | \$350 | \$250 | \$340 | \$150 | \$185 | \$220 | \$25 | |
| Alston & Bird | Atlanta | 785 | \$515 | \$505 | \$855 | \$450 | \$627 | \$615 | \$580 | \$270 | \$405 | \$405 |
| Archer & Greenberg | Rosemead, CA | 176 | | | \$56 | \$300 | | \$340 | \$175 | | | |
| Arent Fox | Washington | 329 | | | \$765 | \$400 | | | \$475 | \$240 | | |
| Armstrong Teasdale | St. Louis | 233 | | | \$475 | \$190 | | \$325 | \$200 | | | |
| Baker Donelson, Bearman, Caldwell & Berkowitz | Memphis, Tenn. | 552 | \$312 | \$305 | \$585 | \$265 | \$357 | \$348 | \$320 | \$165 | \$231 | \$230 |
| Barry & Thornburg | Indianapolis | 494 | \$367 | \$375 | \$613 | \$258 | \$416 | \$415 | \$355 | \$225 | \$281 | \$260 |
| Benech, Friedlander, Coplan & Aronoff | Cleveland | 161 | \$315 | | \$575 | \$350 | \$335 | | \$360 | \$195 | \$245 | |
| Best Best & Krieger | Riverside, Calif. | 183 | | | \$550 | \$310 | | \$395 | \$225 | | | |
| Blank Rome | Philadelphia | 472 | \$510 | \$495 | \$855 | \$440 | \$615 | \$625 | \$550 | \$250 | \$361 | \$353 |
| Bond/Schroeder & King | Warren, N.Y. | 199 | \$260 | \$285 | \$435 | \$220 | \$205 | \$330 | \$280 | \$160 | \$208 | \$210 |
| Briggs and Morgan | Minneapolis | 190 | \$373 | \$380 | \$660 | \$290 | \$457 | \$440 | \$315 | \$210 | \$240 | \$265 |
| Broad and Cassel | Orlando, Fla. | 160 | \$307 | \$295 | \$475 | \$250 | \$375 | \$375 | \$350 | \$175 | \$210 | \$245 |
| Brownstein Hyatt Farber Schrock | Denver | 248 | \$391 | \$380 | \$810 | \$295 | \$463 | \$448 | \$360 | \$200 | \$256 | \$255 |
| Bryan Cave | St. Louis | 328 | \$464 | \$455 | \$790 | \$370 | \$553 | \$540 | \$350 | \$165 | \$344 | \$345 |
| Budziszewski Neuner | Los Angeles | 154 | \$415 | \$415 | \$625 | \$270 | \$490 | \$495 | \$450 | \$195 | \$328 | \$310 |
| Buchanan Ingersoll & Rooney | Pittsburgh | 423 | | | \$300 | \$310 | | | \$465 | \$210 | | |
| Burr & Forman | Birmingham, Ala. | 255 | \$328 | \$330 | \$500 | \$210 | \$361 | \$355 | \$335 | \$280 | \$250 | \$250 |
| Burke Long | Detroit | 181 | | | \$750 | \$380 | | \$371 | \$205 | | | |
| Carlton Fields | Tampa, Fla. | 235 | \$388 | \$390 | \$775 | \$325 | \$455 | \$455 | \$375 | \$195 | \$268 | \$270 |
| Chisholm & Ecker | New York | 444 | \$455 | \$450 | \$955 | \$390 | \$765 | \$785 | \$625 | \$170 | \$440 | \$455 |
| Cohen O'Connor | Philadelphia | 521 | \$422 | \$390 | \$880 | \$310 | \$437 | \$475 | \$583 | \$225 | \$335 | \$320 |
| Craig, Malin, Pomeroy, Gell & Mead | New York | 712 | \$495 | \$480 | \$785 | \$67 | \$665 | \$675 | \$57 | \$290 | \$35 | \$350 |
| Davis Wright Tremaine | Seattle | 491 | \$355 | \$365 | \$795 | \$320 | \$486 | \$480 | \$435 | \$210 | \$394 | \$305 |
| Dickinson Wright | Detroit | 240 | | | \$575 | \$355 | | \$271 | \$165 | | | |
| Dickstein Shapiro | Washington | 386 | \$545 | \$530 | \$950 | \$325 | \$656 | \$650 | \$590 | \$285 | \$425 | \$450 |
| Dinwiddie & Sloth | Richmond | 402 | \$302 | \$290 | \$590 | \$22 | \$160 | \$155 | \$30 | \$175 | \$220 | \$218 |
| Dorsey & Whitney | Minneapolis | 578 | \$410 | \$395 | \$795 | \$440 | \$515 | \$515 | \$290 | \$180 | \$285 | \$270 |
| Duane Morris | Philadelphia | 623 | \$483 | \$485 | \$850 | \$240 | \$590 | \$545 | \$480 | \$195 | \$345 | \$350 |
| Dykema Gossett | Detroit | 333 | \$445 | \$450 | \$635 | \$360 | \$495 | \$515 | \$450 | \$225 | \$375 | \$320 |
| Edert Seaman Chert & Mallon | Pittsburgh | 329 | | | \$525 | \$250 | | \$320 | \$160 | | | |
| Edwards Angel Palmer & Dodge | Dustin | 505 | \$451 | \$450 | \$780 | \$345 | \$571 | \$575 | \$610 | \$200 | \$323 | \$303 |
| Epstein Becker & Green | New York | 502 | \$425 | \$425 | \$85 | \$350 | \$520 | \$500 | \$450 | \$180 | \$325 | \$320 |
| Fisher & Phillips | Atlanta | 236 | | | \$505 | \$340 | | | \$360 | \$220 | | |
| Fitzpatrick, Callahan, Harper & Stransky | New York | 175 | | | \$330 | \$45 | | | \$110 | \$275 | | \$325 |
| Foley & Lardner | Milwaukee | 895 | \$554 | \$570 | \$1,035 | | \$654 | \$640 | | \$255 | \$425 | \$410 |
| Ford & Harrison | Atlanta | 175 | | | \$670 | \$37 | | | \$390 | \$260 | | |
| Fox Rothschild | Philadelphia | 472 | \$407 | \$415 | \$690 | \$315 | \$473 | \$470 | \$475 | \$285 | \$268 | \$290 |
| Frost Brown Todd | Cincinnati | 404 | \$273 | \$280 | \$515 | \$190 | \$320 | \$325 | \$250 | \$160 | \$189 | \$190 |
| Gardere Wynne Sewell | Dallas | 270 | \$445 | \$450 | \$315 | \$380 | \$531 | \$525 | \$445 | \$195 | \$311 | \$310 |
| Gibson | Newark, N.J. | 213 | \$464 | \$410 | \$730 | \$330 | \$475 | \$470 | \$450 | \$230 | \$285 | \$275 |
| Godfrey & Kahn | Milwaukee | 172 | | | \$495 | \$325 | | | \$340 | \$180 | | |
| Gray Robinson | Orlando, Fla. | 220 | | | \$710 | \$225 | | | \$315 | \$160 | | |
| Greenberg Traurig | New York | 1,763 | \$453 | \$480 | \$875 | \$355 | \$550 | \$580 | \$610 | \$200 | \$332 | \$350 |
| Harris Beach | Rochester, N.Y. | 176 | | | \$500 | \$270 | | | \$255 | \$110 | | |
| Hiscock & Barclay | Syracuse, N.Y. | 175 | \$311 | \$275 | \$850 | \$195 | \$348 | \$305 | \$440 | \$150 | \$234 | \$195 |

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SAMPLING FROM PAGE 12

| FIRM NAME | PRINCIPAL OR LARGEST OFFICE | NUMBER OF ATTORNEYS | FIRMWIDE | | | PARTNER | | | ASSOCIATE | | | |
|--|-----------------------------|---------------------|----------|-------|---------|---------|---------|-------|-----------|-------|-------|-------|
| | | | AVERAGE | MIN | MAX | 177 | 178-199 | 200+ | LOW | MID | HIGH | |
| Hodgson Russ | Buffalo, N.Y. | 197 | \$328 | \$320 | \$665 | \$230 | \$374 | \$370 | \$410 | \$175 | \$238 | \$290 |
| Holland & Knight | Washington | 942 | \$418 | \$425 | \$850 | \$300 | \$499 | \$495 | \$480 | \$185 | \$288 | \$280 |
| Holme Roberts & Owen | Denver | 192 | \$355 | \$340 | \$535 | \$285 | \$415 | \$410 | \$530 | \$170 | \$255 | \$285 |
| Husch Blackwell | St. Louis | 554 | \$329 | \$331 | \$804 | \$230 | \$357 | \$375 | \$415 | \$171 | \$220 | \$285 |
| Jackson Kelly | Charleston, W.Va. | 161 | | | \$495 | \$245 | | | \$275 | \$165 | | |
| Jackson Lewis | White Plains, N.Y. | 661 | \$364 | \$360 | \$715 | \$260 | \$426 | \$430 | \$440 | \$160 | \$282 | \$275 |
| Jones, Walker, Washburn, Polyzoides, Carrico & Denigot | New Orleans | 302 | | | \$620 | \$185 | | | \$275 | \$140 | | |
| Kelley Drye & Warren | New York | 325 | | | \$900 | \$465 | | | \$565 | \$275 | | |
| Kilpatrick Stockton | Atlanta | 923 | \$425 | \$425 | \$730 | \$375 | \$527 | \$520 | \$465 | \$225 | \$320 | \$350 |
| Knobbe, Martens, Olson & Bear | Irvine, Calif. | 266 | \$432 | \$415 | \$710 | \$385 | \$511 | \$485 | \$450 | \$285 | \$332 | \$355 |
| Lane Powell | Seattle | 175 | \$349 | \$340 | \$600 | \$310 | \$431 | \$430 | \$350 | \$230 | \$278 | \$275 |
| Lathrop & Gage | Kansas City, Mo. | 286 | | | \$490 | \$255 | | | \$285 | \$180 | | |
| Lindquist & Venman | Minneapolis | 184 | \$330 | \$350 | | | \$415 | \$410 | | | \$230 | \$220 |
| Litler Mendelson | San Francisco | 764 | \$372 | \$365 | \$650 | \$290 | \$445 | \$435 | \$480 | \$210 | \$296 | \$285 |
| Locke Lord Bassett & Liddell | Dallas | 642 | \$466 | \$515 | \$1,120 | \$400 | \$599 | \$600 | \$525 | \$215 | \$320 | \$300 |
| Loeb & Loeb | New York | 300 | | | \$975 | \$475 | | | \$575 | \$275 | | |
| Lowenstein Sandler | Roseland, N.J. | 238 | | | \$825 | \$440 | | | \$370 | \$235 | | |
| Manatt, Phelps & Phillips | Los Angeles | 320 | \$568 | \$590 | \$850 | \$525 | \$651 | \$650 | \$525 | \$290 | \$405 | \$410 |
| Marshall, Deanehey, Winters, Coleman & Goggin | Philadelphia | 412 | | | \$410 | \$145 | | | \$120 | \$130 | | |
| Maynard, Cooper & Gale | Birmingham, Ala. | 212 | | | \$690 | \$325 | | | \$295 | \$235 | | |
| McCarthy & English | Newark, N.J. | 382 | \$355 | \$400 | \$825 | \$360 | \$498 | \$485 | \$405 | \$215 | \$315 | \$315 |
| McElroy, Deatsch, Mulvaney & Carpenter | Monticello, N.J. | 269 | \$210 | \$225 | \$560 | \$285 | \$280 | \$260 | \$275 | \$130 | \$130 | \$185 |
| McQuinn Woods | Richmond, Va. | 372 | \$455 | \$450 | \$890 | \$325 | \$549 | \$535 | \$600 | \$220 | \$355 | \$360 |
| McKenna Long & Aldridge | Atlanta | 429 | \$455 | \$410 | \$775 | \$375 | \$540 | \$525 | \$490 | \$220 | \$366 | \$355 |
| Michael Beers & Friedman | Minneapolis | 214 | \$346 | \$345 | \$630 | \$235 | \$400 | \$390 | \$320 | \$190 | \$230 | \$220 |
| Miles & Stockbridge | Baltimore | 223 | | | \$695 | \$325 | | | \$370 | \$220 | | |
| Miller & Martin | Chattanooga, Tenn. | 192 | \$328 | \$335 | \$610 | \$235 | \$361 | \$365 | \$375 | \$180 | \$216 | \$210 |
| Moore & Van Allen | Charlotte, N.C. | 282 | \$364 | \$350 | \$785 | \$265 | \$441 | \$425 | \$390 | \$190 | \$257 | \$250 |
| Nelson Mullins Riley & Scarborough | Columbia, S.C. | 400 | \$347 | \$340 | \$650 | \$245 | \$399 | \$385 | \$335 | \$185 | \$240 | \$240 |
| Nexsen Pruet | Columbia, S.C. | 178 | | | \$525 | \$230 | | | \$250 | \$180 | | |
| Nixon Penbody | New York | 322 | \$429 | \$430 | \$904 | \$375 | \$611 | \$625 | \$580 | \$190 | \$380 | \$390 |
| Ogletree, Deakins, Nash, Smoak & Stewart | Greenville, S.C. | 485 | \$351 | | \$575 | \$360 | \$389 | | \$390 | \$185 | \$266 | |
| Patton Boggs | Washington | 925 | \$482 | \$485 | \$999 | \$395 | \$645 | \$625 | \$550 | \$215 | \$358 | \$400 |
| Pepper Hamilton | Philadelphia | 458 | \$326 | | \$825 | \$420 | \$547 | | \$465 | \$230 | \$325 | |
| Perkins Coie | Seattle | 683 | \$447 | | \$825 | \$775 | \$534 | \$530 | \$570 | \$200 | \$354 | |
| Phelps Dunbar | New Orleans | 281 | \$226 | \$218 | \$385 | \$180 | \$272 | \$265 | \$240 | \$145 | \$180 | \$180 |
| Phillips Lytle | Buffalo, N.Y. | 177 | \$235 | \$260 | \$535 | \$260 | \$352 | \$350 | \$450 | \$150 | \$230 | \$230 |
| Polsinelli Shughart | Kansas City, Mo. | 500 | | | \$690 | \$250 | | | \$325 | \$185 | | |
| Quarles & Brady | Minneapolis | 419 | \$364 | \$360 | \$660 | \$280 | \$438 | \$430 | \$400 | \$210 | \$240 | \$245 |
| Roetzel & Andreas | Akron, Ohio | 216 | \$317 | \$325 | \$325 | \$225 | \$357 | \$350 | \$325 | \$165 | \$243 | \$245 |
| Rutan & Tucker | Costa Mesa, Calif. | 133 | | | \$650 | \$355 | | | \$450 | \$225 | | |
| Saul Ewing | Philadelphia | 219 | \$412 | \$425 | \$860 | \$320 | \$491 | \$478 | \$475 | \$225 | \$310 | \$285 |
| Schulte, Roth & Zabel | New York | 433 | | | \$885 | \$735 | | | \$590 | \$275 | | |
| Seyfarth Shaw | Chicago | 704 | \$377 | \$375 | \$770 | \$395 | \$585 | \$503 | \$535 | \$185 | \$325 | \$320 |
| Sheppard, Mullin, Richter & Hampton | Los Angeles | 484 | | | \$820 | \$495 | | | \$620 | \$270 | | |
| Shumaker, Loop & Kendrick | Toledo, Ohio | 210 | \$331 | \$350 | \$540 | \$250 | \$366 | \$365 | \$315 | \$185 | \$246 | \$235 |
| Smith, Gambrell & Russell | Atlanta | 175 | | | \$740 | \$325 | | | \$440 | \$195 | | |
| Snell & Wilentz | Phoenix | 386 | \$338 | \$325 | \$795 | \$315 | \$466 | \$475 | \$550 | \$176 | \$282 | \$265 |
| Stoel Rives | Portland, Ore. | 368 | \$391 | \$380 | \$500 | \$315 | \$441 | \$441 | \$390 | \$190 | \$270 | \$265 |
| Strasburger & Price | Dallas | 181 | \$336 | \$331 | \$617 | \$260 | \$372 | \$393 | \$306 | \$194 | \$243 | \$245 |
| Taft, Stettinius & Hollister | Cincinnati | 286 | \$315 | \$315 | \$590 | \$220 | \$358 | \$350 | \$365 | \$165 | \$227 | \$225 |


SEE SAMPLING PAGE 14

BILLING SURVEY

SAMPLING, FROM PAGE 13

| FIRM NAME | PRINCIPAL OR LARGEST OFFICE | NUMBER OF ATTORNEYS | FIRMWIDE | | | PARTNER | | | ASSOCIATE | | |
|--|-----------------------------|---------------------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|
| | | | PER HOUR | PER HOUR | PER HOUR | PER HOUR | PER HOUR | PER HOUR | PER HOUR | PER HOUR | PER HOUR |
| Thompson Coburn | St. Louis | 326 | | | \$810 | \$300 | | | \$385 | \$190 | |
| Thompson & Knight | Dallas | 325 | | | \$825 | \$410 | | | \$440 | \$255 | |
| Townsend and Townsend and Crew | San Francisco | 177 | \$320 | \$290 | \$750 | \$470 | \$563 | \$550 | \$463 | \$280 | \$345 |
| Ulmer & Berne | Cleveland | 177 | | | \$565 | \$260 | | | \$375 | \$185 | |
| Vedder Price | Chicago | 255 | \$425 | \$425 | \$720 | \$370 | \$483 | \$470 | \$365 | \$255 | \$325 |
| Venable | Washington | 454 | \$484 | \$495 | \$350 | \$445 | \$590 | \$325 | \$500 | \$280 | \$350 |
| Williams Mullen | Richmond, Va. | 300 | \$368 | \$340 | \$645 | \$315 | \$428 | \$395 | \$370 | \$230 | \$279 |
| Winterlad | Dallas | 264 | \$395 | \$395 | \$340 | \$462 | | | \$330 | \$215 | \$291 |
| Winston & Strawn | Chicago | 899 | \$486 | \$490 | \$1,075 | \$475 | \$670 | \$660 | \$610 | \$350 | \$375 |
| Wombac Carlyle Sandridge & Rice | Winston Salem, N.C. | 563 | \$372 | \$375 | \$525 | \$300 | \$461 | \$465 | \$415 | \$210 | \$251 |
| Wyatt, Tarrant & Combs | Louisville, Ky. | 185 | | | \$590 | \$245 | | | \$285 | \$185 | |
| NON-NLJ 250 FIRMS | | | | | | | | | | | |
| Brinks Hofer Gilson & Lyne | Chicago | 149 | \$435 | \$435 | \$725 | \$345 | \$541 | \$360 | \$420 | \$195 | \$308 |
| Fowler White Boggs | Tampa, Fla. | 127 | \$350 | \$370 | \$575 | \$325 | \$400 | \$388 | \$315 | \$205 | \$250 |
| Lewis Rice & Fingersh | St. Louis | 157 | | | \$460 | \$260 | | | \$315 | \$150 | |
| Luce Forward Hamilton & Scripps | San Diego | 143 | | | \$670 | \$350 | | | \$445 | \$245 | |
| McAndrews, Yead & Malloy | Chicago | 102 | | | \$575 | \$260 | | | \$350 | \$225 | |
| Montgomery, McCracken, Walker & Rhoads | Philadelphia | 117 | | | \$625 | \$380 | \$461 | | \$385 | \$205 | \$284 |
| Morris Manning & Martin | Atlanta | 135 | \$424 | \$415 | \$790 | \$425 | \$492 | \$490 | \$545 | \$275 | \$353 |
| Schwabe Williamson & Wyatt | Portland, Ore. | 158 | \$350 | \$340 | \$540 | \$310 | \$415 | \$410 | \$450 | \$200 | \$250 |
| Sullivan & Worcester | Boston | 156 | \$537 | \$543 | \$240 | \$475 | \$647 | \$520 | \$535 | \$290 | \$370 |

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